

# CORE SET

T1 (66)



NAME

성남시 분당구 정자일로 240 월드프라자 402호  
TEL. 0507-1342-1957

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# 인사이트의 수능 대비 프로그램

## ■ COMBO Series *콤보 시리즈*

회차당 6문제로 구성된 지속 학습용 수능 대비 교재

회차 번호	난도	회차당 문항수	총 문항수	기타
101-200	하	6	600	·101번에서 300번까지는 다음 단계에 대비할 수 있도록 서서히 난이도가 높아집니다. ·300번 이후는 전체적인 난이도가 유지됩니다.
201-300	중	6	600	
301-700	상	6	2400	

## ■ CORE SET Series *코어셋 시리즈*

유형별 약점을 보완하기 위한 집중 학습용 수능 대비 교재

구분	권 번호	난도	권당 문항수	총 문항수	기타
B 빈칸 추론	B1-B3	하	99	297	·빈칸 문제 모음입니다. ·고3은 수준에 따라 B5부터 선택 가능합니다.
	B4-B6	중	99	297	
	B7-B12	상	99	594	
Bx 빈칸 추론 (추가분)	Bx1-Bx2	하	99	198	·B1-B12의 문제와 겹치는 문항이 일부 있을 수 있습니다.
	Bx3-Bx4	중	99	198	
	Bx5-Bx6	상	99	198	
G 어법	G1-G3	하	99	297	·고3은 수준에 따라 G4부터 선택 가능합니다. ·내신 대비 문법 교재로도 좋습니다.
	G4-G6	중	99	297	
	G7-G10	상	99	396	
V 어휘	V1-V2	하	99	198	·V1, V3, V5, V6, V7은 단어 선택형이고, V2, V4, V8은 단어 선택형과 틀린 단어 찾기가 섞여 있습니다.
	V3-V4	중	99	198	
	V5-V8	상	99	396	
A 순서 배열	A1	하	66	66	
	A2	중	66	66	
	A3-A5	상	99	297	
L 위치 찾기	L1	하	66	66	
	L2	중	66	66	
	L3-L5	상	99	297	
T 주제 추론	T1	하	66	66	·T3는 선택지가 우리말로 되어 있습니다.
	T2	중	66	66	
	T3	중	66	66	
	T4-T5	상	99	198	
U 무관한 문장	U1	하	66	66	
	U2	중	66	66	
	U3-U5	상	99	297	
H 제목 추론	H1	하	66	66	
	H2	중	66	66	
	H3-H4	상	99	198	
HM 함축 의미 추론	HM3-HM4	상	60	120	
S 문단 요약	S1	하	60	60	
	S2	중	60	60	
	S3	상	100	100	
2Q 장문 독해 (2문제 유형)	2Q1	하	100	100	·장문 독해 중 2문항 유형(41-42번)을 모아 놓았습니다.
	2Q2	중	100	100	
	2Q3	상	100	100	

※ 이외에도 저난도 문제 유형 모음인 《HAPPY SET series *해피셋 시리즈*》와 중등부 수능 대비 프로그램인 《COMBO Jr series *콤보 주니어 시리즈*》가 있습니다.

※ 수정 작업 중인 교재가 있을 수 있으니, 필요한 교재가 있을 『인사이트온웹』의 홈페이지(<https://insightonweb.com>)에서 확인하시기 바랍니다.

※ 다음 글의 주제로 가장 적절한 것을 고르시오.

1) Hydroelectric power is a clean and renewable power source. However, there are a few things about dams that are important to know. To build a hydroelectric dam, a large area must be flooded behind the dam. Whole communities sometimes have to be moved to another place. Entire forests can be drowned. The water released from the dam can be colder than usual and this can affect the ecosystems in the rivers downstream. It can also wash away riverbanks and destroy life on the river bottoms. The worst effect of dams has been observed on salmon that have to travel upstream to lay their eggs. If blocked by a dam, the salmon life cycle cannot be completed.

\*hydroelectric 수력 발전의 \*\*ecosystem 생태계

- ① necessity of saving energy
- ② dark sides of hydroelectric dams
- ③ types of hydroelectric power plants
- ④ popularity of renewable power sources
- ⑤ importance of protecting the environment

2) Many people don't know the value of breakfast. They may only have a glass of juice or a cup of coffee and eat nothing at all. However, research has shown that this type of routine is not the best habit to get into. Eating a balanced meal within the first few hours of waking up is much healthier for you. Imagine you are a car. After a long night of sleeping, your fuel tank is empty. Breakfast is the fuel that gets you going so you can hit the road. You need to provide enough new energy for your body to get started and to keep you functioning until lunch. A six-year study shows that, when compared to those who ate breakfast, the people who did not became less efficient as the day went on.

- ① ways of managing a car
- ② benefits of eating regularly
- ③ necessity of a balanced diet
- ④ importance of eating breakfast
- ⑤ effects of breakfast on sleeping

3) Are you looking for a job now? How many job applications are you sending off each day? If you have applied for hundreds of jobs and haven't heard back from any of them, there's a reason why you haven't been successful in your job search. You could find hundreds of wrong job openings before you get one that could be right for you. Spending hours applying for those jobs is a waste of time, and it isn't going to help your job search be any more successful. You shouldn't apply for a job that you don't really want. Save your energy for completing applications for the jobs you really want. Aim for a job that you are qualified for and that is going to challenge and stimulate you.

- ① the reason for setting high goals
- ② how to prepare for a job interview
- ③ conditions to be successful in a workplace
- ④ what to consider when seeking employment
- ⑤ the need for changing jobs on a regular basis

4) It takes skill to bring something you've imagined into the world: to select the colors and textures of paint to represent a haystack at sunset, to combine ingredients to make a tasty dish. No one is born with that skill. It is developed through exercise, through repetition, through a blend of learning and reflection that's both painstaking and rewarding. And it takes time. Even Mozart, with all his innate gifts and his passion for music needed to go through twenty-four youthful symphonies before he composed something enduring with number twenty-five. If art is the bridge between what you see in your mind and what the world sees, then skill is how you build that bridge.

\*enduring 불후의, 오래가는

- ① roles of imagination in increasing creativity
- ② factors that all forms of art have in common
- ③ importance of developing skills in achievement
- ④ reward system that motivates us to achieve more
- ⑤ relationship between innate gifts and achievement

5) Scientists tell us that our earliest ancestors had no language, but they probably made noises that meant something. Perhaps the first words were exclamations such as "Oh!" or "Ow!" These may have been cries of pain or warning. Perhaps the first words were easy sounds such as "Yoho." Our early ancestors may have used them as signals to one another when they were trying to lift a log or were about to attack a mammoth. Perhaps the first words were imitations of sounds our early ancestors heard around them. As millions of years passed, our ancestors became smarter and began to use words somewhat like people do today. Slowly, the first humans began to use more and more sounds to mean things. However, these sounds weren't just noises any more—they were words.

\*exclamation 외침

- ① power of words
- ② origin of language
- ③ kinds of language
- ④ meanings of words
- ⑤ invention of letters

6) People from all areas of life can experience gains from learning to read a lot quicker. If you're a student, you can get through your course material and textbooks more quickly. If you are in any type of technical field, you have to learn new information quickly. As a business owner, there's always something new to learn to keep your business operating efficiently. Also, you'll find that you have a lot more free time to read the books you enjoy. People who like reading often have trouble reading everything that interests them as new books are coming out continuously. Speed reading will give you a means to make time for all the reading you wish to do.

- ① effects of focus on reading speed
- ② benefits of learning speed reading
- ③ necessity of developing reading skills
- ④ importance of reading in language learning
- ⑤ relationship between motivation and reading

7) Like little turtles with limbs poking out from their shells, little kids go to school every day wearing giant backpacks. Even high school kids have to carry their backpacks full of books and binders to and from school. Due to backpacks, these kids are suffering from back pain. A 2010 study from the University of California, San Diego, concluded that a full third of kids, aged 11 to 14, who wore backpacks reported back pain. Rob Danoff, the researcher in charge of the study added, "Like the frame of a house, the spine is what keeps bodies strong and upright. If a backpack puts too much weight on this frame while a young body is still developing, it could change a child's posture, compress the spine, and damage growth."

\*poke out 쓱 내밀다

- ① threats of backpacks to kids' health
- ② exercises to relieve kids' back pain
- ③ nutrients necessary for body growth
- ④ importance of good posture in learning
- ⑤ reasons not to carry a bag on one shoulder

8) When you face a severe source of stress, you may fight back, reacting immediately. While this served your ancestors well when they were attacked by a wild animal, it is less helpful today unless you are attacked physically. Technology makes it much easier to worsen a situation with a quick response. I know I have been guilty of responding too quickly to people, on email in particular, in a harsh tone that only made things worse. The more something causes your heart to race, the more important it is to step back before speaking or typing a single word. This will give you time to think things through and find a way to deal with the other person in a healthier manner.

- ① origins of violent human behaviors
- ② benefits of social media technology
- ③ importance of taking time in responding
- ④ relationship between health and heartbeat
- ⑤ difficulties in controlling emotional reactions

9) Do you remember when you were five years old and your school held a fund-raiser? Remember the big thermometer that visually showed the progress the school was making toward the goal? Can you remember how exciting and motivating it was to watch the level of the thermometer go up each day? Or perhaps your parents had a star chart for you. Every time you ate your spinach, went to bed on time, or cleaned your room, you got a star, and pretty soon you were doing those things almost without any prodding. There is something powerful about visibly seeing progress toward a goal. Don't hesitate to apply the same technique to your own essential goals, at home or at work.

\*thermometer 온도계 \*\*prodding 재촉

- ① necessity of setting a realistic goal
- ② powerful effects of showing progress visually
- ③ importance of parents setting a good example
- ④ advantages and disadvantages of praising children
- ⑤ various ways of improving children's intelligence

10) The Internet has become a major source of speech topics, but the quality and credibility of the information available online varies widely. If you use the Internet, try to stick with sources you know to be reliable. The subject indexes at your local library are also a good starting place for finding a speech topic. You can find material from which to quote and come up with more speech ideas there. Another way to find speech topics is to scan the table of contents of a weekly news magazine. The articles are usually interesting to a wide variety of the public and are suitable for a similarly wide range of audiences.

\*subject index 주제별 색인 \*\*quote 인용하다

- ① various sources of finding speech topics
- ② simple tips on making impressive speeches
- ③ importance of choosing good speech topics
- ④ influences of the Internet on speech writing
- ⑤ danger of using speech sources from the Internet

11) Advances in technology allow us to access more of the world's natural resources, particularly oil. And the amount of oil that is available at any point in time depends upon the technologies that can be used to extract it. In the late 1970s, at the time of the second OPEC oil shock, permanent oil shortages were predicted, with oil costing \$100 per barrel. With old oil-producing technologies, these predictions might have been right. But new offshore drilling technologies have proved them wrong. Suddenly the three-quarters of the globe that is covered by water and remains largely unexplored have become a source of potential oil reserves. The available oil supply has exploded and proven reserves of oil are at all-time highs.

\*OPEC(Organization of Petroleum Exporting Countries) 석유 수출국 기구

- ① reasons for developing alternative energy
- ② effects of changing oil supplies on the market
- ③ oil-producing technologies to multiply available oil
- ④ oil-producing countries to influence world economy
- ⑤ importance of international cooperation in energy matters

12) The area surrounding a proposed highway is an interrelated system of natural, man-made, and sociological variables. Changes in one variable within this system cannot be made without some effect on the other variables. The results of some of these effects may be trivial, but others may have a strong and lasting impact on the environment, including maintaining and improving the quality of human life. Because highway location and design decisions affect the development of the surrounding areas, it is important that environmental variables be given full consideration. Also, care should be exercised so that applicable local, state, and federal environmental requirements are met.

- ① difficulties in getting cooperation from local residents
- ② variables affecting one another in highway construction
- ③ automobile emission as the main cause of air pollution
- ④ planning development from an environmental perspective
- ⑤ too strict requirements regulating highway construction

13) One day after the space shuttle *Challenger* exploded, Ulric Neisser asked a class of 106 students to write down exactly where they were when they heard the news. Two and a half years later, he asked them the same question. In that second interview, 25 percent of the students gave completely different accounts of where they were. Half had significant errors in their answers and less than 10 percent remembered with any real accuracy. Results such as these are part of the reason people make mistakes on the witness stand when they are asked months later to describe a crime they witnessed. Between 1989 and 2007, 201 prisoners in the United States were proven innocent on the basis of DNA evidence. Seventy-five percent of those prisoners had been declared guilty on the basis of mistaken eyewitness accounts.

- ① causes of major space mission failures
- ② inaccuracy of information recalled over time
- ③ importance of protecting witnesses from threats
- ④ factors that improve people's long-term memories
- ⑤ ways to collect DNA evidence in crime investigations

14) Picture yourself in a school in which there are no rules of order or regulations of behavior. Everyone can talk and laugh as they please, or move about from room to room whenever they want and in whatever way they want, or play hide-and-seek in the halls. Very little progress could be made in studies in such a school, and pretty soon everybody would become uncomfortable because of continued noise and disorder. Rules exist merely to give every individual an opportunity to do uninterrupted work, and to accomplish the things they came to school to do.

- ① types of school rules
- ② realities of school life
- ③ how to follow school rules
- ④ ways to improve school systems
- ⑤ reasons school rules are necessary

15) If only writing were like riding a bike, swimming, driving a car, or roller-skating. Once learned, we never forget how to do it. Unlike climbing a mountain and planting a flag on its peak, the writing process consists of mental mountain climbing where there is no peak to reach. Rather, we encounter only a series of high plateaus. Two things often obstruct the writing process: fear of criticism or failure and the need to impress the reader. Our awareness of permanence associated with committing ideas to paper can produce in us feelings of anxiety and lead to hesitation. We are often reluctant to reveal our thinking on paper because any resulting criticism either from superiors or readers will reflect negatively on our ability to think clearly and logically.

\*plateau 고원

- ① ways of impressing readers
- ② negative aspects of criticism
- ③ risks involved in easy writing
- ④ factors of making writing difficult
- ⑤ necessity of logical thinking in writing



16) At times the two sides at the negotiating table are like two persons in a canoe under powerful currents. They must combine their skills and strengths if they are to make headway through dangerous rapids, and around hidden rocks. Alone, they can make no progress and probably will lose control. If one side paddles harder than the other, the canoe will go in circles. Unless they cooperate, they risk wrecking or overturning the canoe on the obstacles in the river. Similarly, unless deal makers find ways of working together, the negotiations will be in trouble because of the many barriers during the process. Just as canoeists follow a few basic cooperative rules to propel their canoe, so too should deal makers follow rules in order to advance the negotiation process.

\*rapids (강의) 급류

- ① distinct differences between canoeists and negotiators
- ② the importance of cooperation while negotiating
- ③ reasons why people are reluctant to cooperate
- ④ various ways of persuading deal makers
- ⑤ the rising popularity of canoeing

17) One might wonder whether there is any reason to be concerned about overconfidence in students. After all, confidence is often considered a positive trait. Indeed, research suggests that students who are confident about their ability to succeed in school tend to perform better on academic tests than those with less confidence. That said, negative consequences also stem from being too confident in the classroom. Students who are overconfident about their ability to succeed in college end up feeling more disconnected and disillusioned than those with more modest expectations. Overconfidence can also leave students with mistaken impressions that they are fully prepared for tests and no longer need to study. Students who have relatively accurate perceptions regarding their progress in learning tend to use more effective study habits and perform better on tests than do those with more error-prone views of their knowledge.

- ① negative effects of students' overconfidence on school life
- ② critical factors to consider for choosing a college major
- ③ useful strategies for building students' confidence
- ④ changing roles of academic tests in school
- ⑤ effective ways to change bad study habits

18) Storyteller Syd Lieberman suggests that it is the story in history that provides the nail to hang facts on. Students remember historical facts when they are tied to a story. According to a report, a high school in Boulder, Colorado, is currently experimenting with a study of presentation of historical material. Storytellers present material in dramatic context to the students, and group discussion follows. Students are encouraged to read further. In contrast, another group of students is involved in traditional research/report techniques. The study indicates that the material presented by the storytellers has much more interest and personal impact than that gained via the traditional method.

- ① why students should learn history
- ② essential elements of historical dramas
- ③ advantages of traditional teaching methods
- ④ benefits of storytelling in teaching history
- ⑤ importance of having balanced views on history

19) Digging, which is seen as a destructive behavior to humans, is actually quite a natural behavior in dogs and their desire to dig can be most frustrating to owners. When digging occurs in your yard, it is actually a normal behavior redirected into something the dog can do in his everyday life. In the wild, a dog would be actively seeking food, making his own shelter, and so on. He would be using his paws in a purposeful manner for his survival. Since you provide him with food and shelter, he has no need to use his paws for these purposes, and so the energy that he would be using may show itself in the form of little holes all over your yard.

- ① strange behaviors of dogs
- ② foods that dogs like to eat
- ③ why dogs dig holes in the yard
- ④ advantages of keeping pet dogs outside
- ⑤ ways to keep dogs from ruining the yard

20) Pile on too much information, and you fall victim to one of two phenomena. On the one hand, you might not make a wise decision because the abundance of information suppresses even the most relevant past experiences. This phenomenon is called "knowledge trap," and it ignores our decision-making skills. On the other hand, faced with an abundance of information, you fall victim to "analysis paralysis"—unable to make any decisions in the face of so much data. People often become victims of the "knowledge trap" or "analysis paralysis," thinking they need to weigh every bit of information against all possible outcomes. Those people rarely make it very far.

- ① importance of analysis for wise judgment
- ② ways to improve your decision-making process
- ③ influences of excessive information on decision making
- ④ conditions for the brain to absorb maximum information
- ⑤ unique information on analysis ability of successful people

21) As toddlers begin to learn about *how to use the past tense of a word*, they often apply those rules to all words. If your toddler falls down and hurts his knee, he might say, "I falled down" instead of "I fell down." He might say, "I hurted my knee" just the way he says, "I patted the kitty." You do not need to make a big deal out of correcting him. Just say, "Oh, you hurt your knee. Let's wash off your hurt knee. I'll find a band-aid to fix your sore knee." Be proud that he is learning rules about language. When something already happened in the past, the rules of the English language dictate adding an ed sound to the end of the word, as in patted instead of pat. Your turn-taking talk has helped your baby figure out the "ed" rule!

- ① how to help toddlers learn the past tense rule
- ② reasons toddlers misunderstand language rules
- ③ importance of teaching toddlers language rules
- ④ influence of praising on improving language ability
- ⑤ relationship between linguistic mistakes and creativity

22) Human beings are driven by a natural desire to form and maintain interpersonal relationships. From this perspective, people seek relationships with others to fill a fundamental need, and this need underlies many emotions, actions, and decisions throughout life. Probably, the need to belong is a product of human beings' evolutionary history as a social species. Human beings have long depended on the cooperation of others for the supply of food, protection from predators, and the acquisition of essential knowledge. Without the formation and maintenance of social bonds, early human beings probably would not have been able to cope with or adapt to their physical environments. Thus, seeking closeness and meaningful relationships has long been vital for human survival.

- ① emotion as an essential factor in evolution
- ② difficulties in cooperating with other people
- ③ ways to keep close relationships with others
- ④ need to build social bonds for human survival
- ⑤ impact of human evolution on the environment

23) What do you think people like least about work? Many people share their distaste for all those meetings, especially "boring" ones. Many people feel that there are simply too many meetings to attend on a daily and weekly basis and that many of them are entirely unnecessary. Yet, it's still necessary to make the most of them. How can this be done? Here are two secrets to making virtually any meeting interesting and as productive as it can possibly be. The first thing is to use the meeting to practice being "present moment oriented." In other words, try to absorb yourself in the meeting. This attempt allows you to get as much value out of the experience as possible. The second commitment you can make regarding meetings is to tell yourself that you're going to learn something new from each meeting. So, you listen intently to what is being said, trying to hear something you don't already know.

- ① effects of meetings on productivity
- ② ways of making good use of meetings
- ③ incentives to make workers productive
- ④ things workers like to do and hate to do
- ⑤ inefficiency of meetings in the workplace

24) Fast fashion refers to trendy clothes designed, created, and sold to consumers as quickly as possible at extremely low prices. Fast fashion items may not cost you much at the cash register, but they come with a serious price: tens of millions of people in developing countries, some just children, work long hours in dangerous conditions to make them, in the kinds of factories often labeled sweatshops. Most garment workers are paid barely enough to survive. Fast fashion also hurts the environment. Garments are manufactured using toxic chemicals and then transported around the globe, making the fashion industry the world's second-largest polluter, after the oil industry. And millions of tons of discarded clothing piles up in landfills each year.

\*sweatshop 노동 착취 공장

- ① problems behind the fast fashion industry
- ② positive impacts of fast fashion on lifestyle
- ③ reasons why the fashion industry is growing
- ④ the need for improving working environment
- ⑤ the seriousness of air pollution in developing countries

25) Imagine for a moment that an argument is like a house. A claim resembles a roof, in the sense that it covers all the text and needs support—not by beams, but by reasons in the form of evidence and explanations. Without the right kind of support arranged in sensible ways, an argument collapses like a poorly constructed building. To make your argument strong, you need to be as familiar with claims and support as a carpenter is with blueprints and building materials. All claims have the same general goal: to be accepted by an audience. A defining characteristic of a claim is that an audience will not accept the claim on its own: it needs support. Also known as elaboration, this support comes in the form of evidence and explanations.

\*beam 기둥, 대들보 \*\*elaboration 상술, 상세한 말

- ① effective methods for ending an argument
- ② necessity and roles of support in arguments
- ③ similarities between a claim and an argument
- ④ ways to identify a poorly supported argument
- ⑤ benefits of gaining audience's attention in speech

26) Living in urban life is noisy. Cars moving on roads, lawnmowers, construction work, and all types of noise create a less peaceful environment. The low grade noises that irritate us are part of plenty of stressors we are exposed to every day. One way to create a welcoming, stress-free environment is through reducing this unwanted noise. Plants are used in many applications to reduce noise. Plants outside have been used for years to keep noise levels down. And plants can do the same thing inside a home or building. Plants and their leaves absorb sound, as well as diffuse or reflect the background noise, giving the surrounding environment a more peaceful atmosphere. Placing taller plants in containers by windows or in strategic areas where you want to diffuse the noise level is just one of the skills a landscape architect brings to every job.

\*stressor 스트레스 요인 \*\*diffuse 분산시키다

- ① positive effects of plants on human psychology
- ② necessity of removing background noise in the city
- ③ damage of productivity loss due to noise pollution
- ④ relieving stress by removing crowdedness in urban life
- ⑤ using plants as a means to reduce disturbing noise

27) When we read a number, we are more influenced by the leftmost digit than by the rightmost, since that is the order in which we read, and process, them. The number 799 feels significantly less than 800 because we see the former as 7-something and the latter as 8-something, whereas 798 feels pretty much like 799. Since the nineteenth century, shopkeepers have taken advantage of this trick by choosing prices ending in a 9, to give the impression that a product is cheaper than it is. Surveys show that around a third to two-thirds of all retail prices now end in a 9. Though we are all experienced shoppers, we are still fooled. In 2008, researchers at the University of Southern Brittany monitored a local pizza restaurant that was serving five types of pizza at €8.00 each. When one of the pizzas was reduced in price to €7.99, its share of sales rose from a third of the total to a half.

- ① pricing strategy using the way people read numbers
- ② consumption patterns reflecting local economic trends
- ③ adding numbers to strengthen the credibility of sellers
- ④ causal relationship between market sizes and product prices
- ⑤ sales tricks to fool customers by changing store environments

28) Advertising experts have learned that the commercials that we remember will hook us into a story. Think about some of the most memorable and effective advertisements of all time, whether in the form of a printed page or 30second spot on television. They involved an impressive storyline. Apple Computer's classic "Think Different" campaign is widely considered the best ad of all time because it so dramatically told a powerful story. Coca Cola's "Mean Joe Green" commercial is another example of a story, in which a little boy meets his hero. The goal in all these scenarios is to move people, emotionally and personally, creating a close association with the product that is positive and familiar.

\*spot 방송 프로그램 사이에 끼워 넣는 광고

- ① various lengths of commercials
- ② roles of ads in increasing sales
- ③ differences between ads and campaigns
- ④ uses of personal storytelling in education
- ⑤ powerful effects of storytelling in advertising

29) Some work groups are quite small (three or four people), while others are very large (twenty or more). Research has found that as the size of the group increases, the way in which members interact with one another changes. As group size expands, the time and attention given to creating and maintaining group harmony decrease. This is in contrast to small groups, in which members typically exhibit greater agreement on things and seek one another's opinions more frequently. In large groups, it is common to find the need for group approval also decreasing. People begin focusing more on getting the job done and less on how their coworkers feel about their actions. These behaviors are typical in groups. While in teams, coworkers seek one another's opinions and are concerned about the feelings of team members, while focusing on team goals.

- ① reasons why a larger group has less productivity
- ② effects of workplace friendship on job satisfaction
- ③ ways to maintain harmonious relations with coworkers
- ④ the relationship between group size and its members' interaction
- ⑤ the influence of leadership style on group communication

30) Teachers have a lot to think about when they enter a classroom. It is no wonder that so many teachers are so tense. Of the many teachers I have observed, I have noticed that excessive tension is one of the biggest barriers to effective teaching. Teachers with excessive tension talk too quickly. They react to minor misbehavior too much. They forget to pause between instructions to allow things to sink in. When called over to help an individual student the whole experience is dealt with at a hurried pace. The teacher's tension brings about a collective tension in the students. Energy levels are burnt up. Schools themselves are increasingly places full of tension. The message we are implicitly giving to our students is for them too, to become more tense.

- ① ways to treat unusual behavior of students
- ② importance of personal stories during class
- ③ barriers to effective personal communication
- ④ different effective learning styles for students
- ⑤ problems caused by teachers' excessive tension

31) During their elementary school years, many children sometimes stay home alone for an hour or two. Parents will tell their children not to answer the telephone while they are out. If the child does answer the phone while he is alone, he shouldn't let the caller know that no one is there with him. He may simply say, "Mom isn't available to come to the phone right now. May I take a message for her?" If the caller persists, the child may simply repeat himself, "Mom asked me to take a message for her. Would you like her to call you back?" This kind of response is fine when the child doesn't know the caller. It's important for the child to call the parents right after hanging up the phone and tell them about the message.

- ① danger of leaving children alone at home
- ② types of crimes that use phone conversation
- ③ importance of setting up emergency call networks
- ④ trends of giving up home phones for mobile phones
- ⑤ ways for children to answer the phone when their parents are out

32) We are constantly attacked by a lot of requests for our time. We have e-mail, instant messaging, cell phones, TV, and the Internet. All of this comes on top of the demands from our jobs, our family, and our friends. Many of us try to deal with all of this through attempts at multitasking. We clearly believe that we are good at multitasking and it is an effective use of time and energy. However, multitasking is a lie. Our efficiency drops rapidly when we try to handle even two simple tasks at the same time. In meetings, there are always people trying to listen to the meeting while using their smartphone or checking e-mail. They are only partially present, and the effectiveness of the meeting is decreased because people who are supposed to be present aren't really there. Multitasking is a juggling act at best and a disaster at worst.

- ① different forms of multitasking
- ② balance between work and play
- ③ effective ways to deal with stress
- ④ the original definition of multitasking
- ⑤ common misconceptions about multitasking

33) Just as music is varied and endless, so are our reactions to music. The very same piece of music can generate totally different reactions in different people, and a person can react quite differently to the same piece of music on different occasions. Individual factors—how you are feeling, how accustomed you are to listening to music, what your tastes are in music, what type of personality you are, and much more besides—can play a major, sometimes completely decisive, role in how you react. Similarly, the experience can be affected by the specific situation: for example, where and when you hear the music, whether or not the acoustics are good, and whether you are on your own or together with others. The experience is thus determined by an interaction of factors in the music, in the individual, and in the situation.

\*acoustics 음향 효과

- ① effects of music on moods
- ② variability of people's reactions to music
- ③ practical ways of appreciating music
- ④ universal features discovered in music
- ⑤ roles of listening to music in our daily lives



34) In biology class, students learn basic anatomy with plastic models of the human body. They have all the major organs: the heart, the liver, the kidney, and so on. These models omit many details, but it is not difficult to see them as real organs. Despite this lack of realism, studying with these models is useful to learn how the human body works. Likewise, economists use models to explain complex economic phenomena. Just as the plastic models in biology class do not include all the body's bones and muscles, economists' models do not include every feature of the economy, but they surely help us understand what is truly important in the economy.

\*anatomy 해부학

- ① types of learning strategies
- ② ways of collecting proper models
- ③ the usefulness of models in learning
- ④ the importance of accuracy in models
- ⑤ the influence of economy on our daily lives

35) Have you experienced that you feel a stronger craving for chocolate when you are having a bad day? The food we eat affects the way we think and feel throughout the day. It is sometimes called the 'food-mood connection': what we eat can affect how we feel. For example, eating omega 3 rich foods like nuts and fish may improve your mood as well as lower your cholesterol level. Consuming fresh and natural foods can help you become more calm. On the other hand, processed foods high in fat and salt often make you feel more moody. Also, drinking too much coffee or tea can make you feel anxious, nervous or depressed.

- ① how our body digests food
- ② how to maintain physical health
- ③ various causes of poor digestion
- ④ the importance of eating various foods
- ⑤ influences of dietary choices on emotions

36) When it comes to learning chemistry, if you listen to lectures and think to yourself, "Yes, I understand that," you should keep one thing in mind; you would not be able to explain it to someone the following day when asked about what you've learned if you have done nothing else to reinforce what you heard. This is because listening to lectures or reading a textbook only gives you passive knowledge. To become good at chemistry, you must do experiments based on what you have learned, and turn that learning into active knowledge as much as you can. The more you experiment, the more active your knowledge and the better your understanding of the principles of chemistry involved becomes.

- ① why students think chemistry is easy
- ② how to become a better chemistry teacher
- ③ difficulties of performing chemical research
- ④ various influences of chemistry on our daily life
- ⑤ importance of doing experiments in learning chemistry

37) According to research on communication, we only understand 25 to 50 percent of what we hear because we are too busy talking and interrupting to actually listen. We only half listen because we don't care, we think we've heard it before, or we are more interested in pursuing our own plan. As kids, we were told we had two ears and one mouth for a reason. Yet, for most of us, the advice fell on deaf ears, and we still talk more than we listen. If you are not a good listener, you are no fun to be around. People have heard what you have to say—too many times—and all they really want is to be heard and understood. They want to know that you care before they care what you know, and to prove it, you have to listen more than talk.

- ① how to tell a story creatively
- ② the joy of talking and listening
- ③ learning through attentive listening
- ④ the difficulty of understanding others
- ⑤ the importance of being a good listener

38) The slower the river, the smaller the particles it can transport, so that they are deposited in order of size, i.e., gravel, silt, mud. In places where a large river runs through a flat area of land, the tendency is for the land to become seasonally flooded as the river rises following high rainfall upstream. The river has enough energy to transport greater amounts of material, which ends up deposited over the land. Over time, the area becomes coated with deposited material to become a level floodplain. Floodplains are often near the places where rivers end in a sea or ocean, because rivers are at their largest and slowest when approaching sea level.

\*deposit 퇴적시키다 \*\*silt 토사

- ① removal of river nutrients by floods
- ② various kinds of floodplain management
- ③ the process of a floodplain being formed
- ④ damage caused by destroying floodplains
- ⑤ the importance of keeping a floodplain healthy

39) When children are born, they have the capability of producing any sound made in any language spoken in the world. During their early years, they hear and make the sounds in their language. The more time parents spend talking with their child, the richer the language development of that child. As children begin to say their first words, feedback from those around them helps them to learn the meaning of the words. Children begin to use the words to get things they want and to please those around them. They gradually learn how to put them together to form phrases and later sentences. Thus, they learn how to speak with fluency and understanding.

- ① language to hold values of the culture
- ② ways to improve children's intelligence
- ③ process for children to learn how to speak
- ④ influence of communication on relationships
- ⑤ importance of learning proper grammar in childhood



40) Have you ever wondered why a dog doesn't fall over when he changes directions while running? When a dog is running and has to turn quickly, he throws the front part of his body in the direction he wants to go. His back then bends, but his hind part will still continue in the original direction. Naturally, this turning movement might result in the dog's hind part swinging wide. And this could greatly slow his rate of movement or even cause the dog to fall over as he tries to make a high-speed turn. However, the dog's tail helps to prevent this. Throwing his tail in the same direction that his body is turning serves to reduce the tendency to spin off course.

\*hind 뒤쪽의

- ① effects of a dog's weight on its speed
- ② role of a dog's tail in keeping balance
- ③ factors causing a dog's bad behaviors
- ④ importance of training a dog properly
- ⑤ reasons why a dog jumps on people

41) While it's true that some businesses have started and grown without a business plan, there are many more that did and do have business plans. Is a business plan a magic pill for success? No. There are many businesses out there that had business plans and failed. However, a business plan can be a blueprint or road map to help your business grow. You wouldn't build a house without a blueprint. You wouldn't go on a long trip without a road map. Building and growing a business works on the same principles as building a house and going on a long trip. A business plan is a guide that can show you what you're going to need on your journey. Building a business plan will help you learn more about the type of business you are in and the potential for reaching your goals.

- ① the purpose of life journey
- ② the strategy for reaching goals
- ③ the type of business ownership
- ④ the importance of a business plan
- ⑤ the history of building construction

42) If you've ever worked for a boss who appears to have a favorite, you know how frustrating this can be. It seems like no matter how great a job you do, the boss's pet will do better. If so, get others to recognize your contributions by consistently doing good work. You also need to blow your own horn. If you do this, within time you will receive the recognition you deserve. However, if favoritism continues to be such a problem that you feel you can't work there any longer, consider having a conversation with your boss about your observation. After all, you have little to lose if you were planning on leaving because of this situation.

- ① the best time to quit a job
- ② things to consider when you change jobs
- ③ difficulties of working for a boss with a lot of debt
- ④ risks you have to take when you start your own business
- ⑤ how to deal with a situation in which your boss has a favorite

43) Governments can fight poverty and hunger by developing their country's transportation systems. If they can link each village and city, the country's economic level will certainly increase a lot. Transportation systems cannot fight against the problems directly, but they can help industries—especially small industries—and agriculture. With the help of transportation systems, people in villages and small communities can take things made from small industries and agriculture to the cities to sell. That way, they can earn more. And people without any work can go to the big cities to find jobs. So, in these ways, transportation systems can help countries to overcome hunger and poverty in meaningful ways.

- ① reasons for increased unemployment in big cities
- ② governmental efforts to improve public transportation
- ③ necessity to support small and medium-sized businesses
- ④ the role of transportation in reducing hunger and poverty
- ⑤ negative effects of improved transportation on the local economy

44) The free kitten or stray dog you take into your home can carry many unexpected expenses if you did not do your research ahead of time. Consider the costs of food, bedding, grooming, and training before you bring a pet home. Veterinary care costs must be considered as well when getting a pet. The first year of a pet's life is generally the most expensive, with additional veterinary visits being necessary to administer vaccine boosters and perform sterilization surgery. To get an idea of how much you will have to spend, contact your local veterinary office. Explain that you are planning ahead; most clinics are very happy to schedule a visit to discuss the costs and responsibilities involved in pet ownership before you bring an animal into your life.

\*sterilization surgery 불임 수술

- ① pets involved in the process of healing humans
- ② influence of raising a pet on children's emotions
- ③ importance of selecting appropriate veterinary care
- ④ necessity of checking out the costs of raising a pet
- ⑤ relationship between the health of pet owners and their pets

45) Shopping for new gadgets, clothes, or just random junk can turn into a hobby in itself. If you'd rather save your money, try finding pleasure in creating things rather than buying things. We get the same kind of satisfaction from making things that we do from buying things. If you draw something you're proud of or write something you enjoy, you've now got a new thing in your life that makes you happy. Buying a new gadget might give you a similar rush, but it's also probably more temporary. Of course, our recommendation can cost money, too. However, when you can't spend money, you can always learn more about your craft online or practice with what you already have. Even if you end up spending money making things yourself, you're at least building a skill rather than a collection of stuff that's quickly decreasing in value.

- ① misconceptions about gadget collecting as a hobby
- ② why creating things is better than shopping
- ③ negative effects of expensive hobbies
- ④ ways to purchase clothing wisely
- ⑤ shopping for clothes as a hobby

46) Tourism is one of the largest industries in today's world economy, and the quality of the environment determines the success of the tourism industry. However, tourism's relationship with the environment is complex. It involves many activities that can have negative environmental effects. Many of these impacts are linked with the construction of general infrastructure such as roads and airports, and of tourism facilities, including resorts, hotels, restaurants, and shops. On the other hand, tourism has the potential to create beneficial effects on the environment. It is a way to raise awareness of environmental values and it can serve as a tool to finance protection of natural areas and increase their economic importance.

\*infrastructure 사회[공공] 기반 시설

- ① rapid growth of tourism industry
- ② effects of tourism on the environment
- ③ various causes of environmental destruction
- ④ tourism's contribution to social development
- ⑤ necessity of environmental planning for tourism

47) The partnership of technology and people makes us smarter, stronger, and better able to live in the modern world. We have become reliant on technology, and we can no longer function without it. The dependence is even stronger today than ever before, including mechanical, physical things such as housing, clothing, heating, food preparation and storage, and transportation. Now this range of dependencies is extended to information services as well: communication, news, entertainment, education, and social interaction. When things work, we are informed, comfortable, and effective. When things break, we may no longer be able to function. This dependence upon technology is very old, but every decade, the impact covers more and more activities.

- ① people's increasing dependence on technology
- ② various ways of utilizing technology for everyone
- ③ tips on reducing people's dependency on technology
- ④ the influence of technology on economic development
- ⑤ bright and dark sides of being dependent on technology

48) Planning a holiday is a difficult task. A lot of things like money, flights, hotels, and itinerary have to be taken into consideration to make sure that you have a good and enjoyable trip. If you want to be free from such bother, a package tour is recommended. When you take a package tour, you can enjoy perfect peace of mind. You can avoid the headache of finding places to visit, booking transportation, and thinking about where to eat. You only have to pay money to a travel agency and everything will be arranged by the tour operator. In addition, a package tour saves money. This is because travel agencies buy their package deals in bulk, which costs them less, and they offer these deals to consumers at a lower and more competitive rate than individual bookings.

\*itinerary 여행 일정

- ① why people go on long trips
- ② the benefits of a package tour
- ③ difficulties of planning a holiday
- ④ effects of travel on mental health
- ⑤ considerations before taking a trip

49) Sometimes, we are fascinated when our assumptions are turned inside out and around. The artist Pablo Picasso, for example, used Cubism as a way to help us see the world differently. In his famous work *Three Musicians*, he used abstract forms to shape the players in such an unexpected way that when you first see this artwork, you assume that nothing makes sense. Yet when you look at the painting a second time, the figures come together. Picasso's work challenges your assumptions about how space and objects are used. His artwork helps you see the world differently and reminds you there are alternative ways of using shape, objects, and colors. The reward for this is the intrinsic pleasure you get by looking at this work.

- ① emotional intelligence enhanced by appreciating Cubist artworks
- ② inner pleasure driven by viewing the world from different angles
- ③ abstract style formed by balancing reality with fantasy
- ④ artists' guild organized by cooperating with cultural institutions
- ⑤ great challenges experienced by musicians in the modern world

50) Building confidence through adversity begins by having athletes experience difficult situations in training that they will likely face in competition. This exposure to adversity in training provides several essential benefits. It demonstrates athletes' competence to perform well under difficult conditions. It teaches athletes skills they can use to perform at a higher level in competition. It helps them develop a positive attitude toward adversity, so when they are faced with it in competition, they are motivated to react well to it rather than avoid it. Exposure to adversity during training also prepares athletes for the difficulties that they will inevitably experience when they perform in important competitions.

\*adversity 역경, 어려움

- ① the negative effects of too much adversity
- ② the necessity of patience in performing tasks
- ③ a coach's role in boosting an athlete's confidence
- ④ the importance of having a positive attitude toward life
- ⑤ the benefits of exposing athletes to difficulty in training

51) While reading, we often highlight the parts that we think are important. One problem of this is deciding what to highlight. Too little, and you may neglect important information; too much, and the method loses its effectiveness. If everything is highlighted, then nothing is! Another weakness of highlighting is that you can't use a highlighter to record your thoughts, reflections, comments, or questions about the text you are reading. That can lead to yet another difficulty: in the absence of notes, you may not remember why you chose to highlight certain terms, examples, or ideas over others. Finally, if you want to sell your books at the end of the semester, you may not be able to find a buyer for a textbook that is heavily highlighted.

- ① disadvantages of highlighting
- ② effective ways of highlighting
- ③ the importance of highlighting
- ④ the best tools for highlighting
- ⑤ the adequate amount of highlighting

52) Have you been abroad? Do you travel a lot? Then you know what I'm talking about. Wherever you go on this globe, you can get along with English. Either most people speak it anyhow, or there is at least somebody around who can communicate in this language. But then, you realize that mostly there's something you may find odd about the way English is used there. If you are abroad, English is likely to be somewhat different from the way you speak it. Well, if you stay there, wherever that is, for a while, you'll get used to this. And if you stay there even longer, you may even pick up some of these features and begin to sound like the locals. What this example teaches us is: English is no longer just "one language."

- ① pros and cons of travelling abroad
- ② localization of English in different places
- ③ necessity for systematic English education
- ④ various methods to improve English ability
- ⑤ how to get along with local residents abroad

53) Writing my thoughts in my blog encourages me to write down my arguments and assumptions with clarity and in proper form. It's different from a passing conversation about the topics. Writing my thoughts helps me to listen to my own words and judge them as another would. You have a lot of opinions. I also have a lot of opinions. I'm sure you hold some of them strongly, as I do. I don't always have the time, but I try to read the thoughts of others and I appreciate you reading mine. When I post it for the entire world wide web to see, I become more critical of my own views and come to know myself more than I do in a passing conversation.

- ① problems of being addicted to blogging
- ② positive effects of writing ideas in a blog
- ③ difficulties of writing a blog post every day
- ④ benefits of using blogs as a marketing tool
- ⑤ ways to deal with negative comments on a blog

54) Dolores thought that in her meetings with Sean she was taking up more time than was helpful. Dolores decided she'd speak only once for every two times she wanted to say something. Talking less improved their meetings significantly, so Dolores often used this "speaking ration" when she met with Sean. Dolores explained, "Sometimes I spoke twice in a row when I felt like it, but I was rigorous in sticking to the ratio I set. Sean's a very quiet person, so there were some awkward silences, especially at first, but it's working well now. It's easy to see that Sean feels better about our meetings, and he's raised a lot of important issues and contributed a number of good ideas—things he seldom did before." You need to give others more opportunities to speak than try to speak more for the productivity of your meetings.

\*ration 할당량

- ① ways to narrow the difference of viewpoints
- ② tips of winning others' agreement at the meeting
- ③ effects of finding employees' talents on productivity
- ④ need of employers checking out employees' problems
- ⑤ importance of letting others speak more at the meeting

55) As human beings, we are able to communicate with each other because of our ability to let one thing represent something else. Words are the most common things we use for this purpose in our daily life. Although words are only sounds or written marks that have no meaning in themselves, they stand for objects, ideas, and other aspects of human experience. For example, the word *sailboat* is a symbol that represents a sea boat with sails that is driven by the wind. When you speak or write *sailboat*, you are able to communicate the sort of thing you are thinking about. The symbol *sailboat* can be either written down or spoken aloud. Either way, it expresses the same idea. Our language is really a system of spoken sounds and written markings that we use to represent various aspects of our experience.

- ① the symbolic nature of language
- ② the changing meanings of vocabulary
- ③ word meanings determined by context
- ④ the origin of language and communication
- ⑤ differences between written and spoken language

56) Studies show that when technological innovations are made in industrial fields, the employment level of skilled workers tends to be maintained or rise while that of unskilled and semi-skilled workers is more likely to drop. Where there have been job gains attributable to technological innovation in manufacturing, these mainly relate to the group of skilled electrical workers, technicians, and engineers with electronics and electromechanical skills. New technologies often call for reskilling and adaptive training. Where jobs have been lost as a result of the introduction of new technologies, it has been the unskilled and semi-skilled production workers who have been affected most. Job losses amongst skilled workers have been less severe, particularly amongst those acquiring new competences in information technology applications.

- ① orientation and training plans for new employees
- ② the impact of technological innovation on employment
- ③ the importance of career development for older workers
- ④ the influence of information technology on communication
- ⑤ strategies used by workers to address issues related to the job

57) While some sand is formed in oceans from things like shells and rocks, most sand is made up of tiny bits of rock that came all the way from the mountains! But that trip can take thousands of years. Glaciers, wind, and flowing water help move the rocky bits along, with the tiny travelers getting smaller and smaller as they go. If they're lucky, a river may give them a lift all the way to the coast. There, they can spend the rest of their years on the beach as sand.

- ① things to cause the travel of water
- ② factors to determine the size of sand
- ③ how most sand on the beach is formed
- ④ many uses of sand in various industries
- ⑤ why sand is disappearing from the beach

58) Much of the writing produced during a freewriting session will never see final print or publication. Instead, this writing is meant to help the author think through elements of his or her project, whether they freewrite with pen and paper or freewrite with a word processor on the computer. At the beginning stage of a project, freewriting can be useful for exploring initial thoughts and feelings about a topic. During the research process, freewriting can help writers make connections among multiple resources. And during the drafting stage, freewriting can help authors work through writer's block and get started with different sections of their projects.

- ① different types of writing styles
- ② measures for avoiding writer's block
- ③ the best time and place for freewriting
- ④ effective ways to encourage freewriting
- ⑤ benefits of freewriting at various stages of writing

59) 'Bread' serves as a metaphor for basic necessities and living conditions in general. A 'bread-winner' is a household's main economic contributor and has little to do with the actual supply of bread. This also goes along with the expression "putting bread on the table." A remarkable innovation is often referred to as "the greatest thing since sliced bread." In the USSR, Lenin and his fellow Bolsheviks promised "Peace, Land, and Bread," which thereby became a mainstay slogan of the Soviet Union. In Newfoundland, bread was seen as having the power to protect against fairies. The term "breadbasket" is often used to mean an agriculturally productive region. In Slavic cultures, bread and salt is offered as a welcome to all guests.

\*metaphor 은유 \*\*mainstay 중심, 대들보

- ① recipes with bread
- ② various ways to bake bread
- ③ influence of political slogans
- ④ symbolic meanings of bread
- ⑤ common themes in fairy tales

60) Good pay, job satisfaction, and public respect make nursing attractive. In addition to these benefits, as health care becomes more advanced and complex, there are numerous chances for nurses to progress their careers. Nursing overflows with different roles, specialties, and work settings. Many nurses choose to spend their careers as expert bedside nurses. Others pursue careers in administration or education. Others pursue advanced careers as high-level clinicians, researchers, and policy makers. With additional training, nurses can advance their careers to better match their needs. Few professions offer such variety.

- ① roles of nurses in taking care of patients
- ② opportunities for nurses to advance their careers
- ③ a high level of job satisfaction among nurses
- ④ unfairness of nurses taking on excessive work
- ⑤ effects of nurses' education level on job performance



61) Enormous changes have taken place in maps and mapping in the past 25 years. We owe many of these changes to the computer; some map types that are now common, such as animated maps, were rarely seen because of the difficulty of drawing them and viewing them. The computer has changed the methods of creating maps, of viewing maps, and of publishing maps. In the past if you wanted to go for a hike, you might have purchased a topographic map — one showing the nature of the land, hills, and valleys—from an outdoor recreation company, or you might have ordered it from the U.S. Geological Survey (USGS). Now you can download a topographic map from the USGS, or you can buy topographic software from companies that will help you plan your hike and provide profiles of your route. You might even download large-scale topographic maps to your handheld GPS unit.

\*topographic 지형의

- ① how a computer map is created
- ② characteristics of traditional maps
- ③ ways of finding suitable map software
- ④ reasons people prefer a topographic map
- ⑤ influences of computers on the use of maps

62) If you've ever seen a tree stump, you probably noticed that the top of the stump had a series of rings. These rings can tell us how old the tree is, and what the weather was like during each year of the tree's life. Because trees are sensitive to local climate conditions, such as rain and temperature, they give scientists some information about that area's local climate in the past. For example, tree rings usually grow wider in warm, wet years and are thinner in years when it is cold and dry. If the tree has experienced stressful conditions, such as a drought, the tree might hardly grow at all during that time. Very old trees in particular can offer clues about what the climate was like long before measurements were recorded.

\*stump 그루터기

- ① use of old trees to find direction
- ② traditional ways to predict weather
- ③ difficulty in measuring a tree's age
- ④ importance of protecting local trees
- ⑤ tree rings suggesting the past climate

63) When it comes to insurance, the term "moral hazard" refers to situations where one party takes risks, but does not face the full costs of these risks. It usually arises when the buyer of insurance changes his or her behavior after obtaining insurance, so that the outcome works against the interests of the seller of insurance. For example, buyers of car theft insurance may be less careful about protecting their car against theft, because they will be repaid if someone steals their car. Some buyers of medical malpractice insurance (doctors) may be less careful about avoiding malpractice, because of the knowledge that malpractice costs will be covered by the insurer. Unemployment insurance may lead some people to be less hesitant about becoming unemployed, in the knowledge that their insurance will provide them with some income.

\*malpractice insurance 의료 과실 보험

- ① ways to decrease the risks of moral hazard
- ② the best time to sell and buy insurance products
- ③ reasons for various insurance products pouring out
- ④ relation between rising insurance rates and insurance
- ⑤ possible bad effects of insurance on the behavior of buyers



64) Social relationships benefit from people giving each other compliments now and again because people like to be liked and like to receive compliments. In that respect, social lies such as making deceptive but flattering comments ("I like your new haircut.") may benefit mutual relations. Social lies are told for psychological reasons and serve both self-interest and the interest of others. They serve self-interest because liars may gain satisfaction when they notice that their lies please other people, or because they realize that by telling such lies they avoid an awkward situation or discussion. They serve the interest of others because hearing the truth all the time ("You look much older now than you did a few years ago.") could damage a person's confidence and self-esteem.

- ① ways to differentiate between truth and lies
- ② roles of self-esteem in building relationships
- ③ importance of praise in changing others' behaviors
- ④ balancing between self-interest and public interest
- ⑤ influence of social lies on interpersonal relationships

65) We live in a culture that generally values intellect and reasoning with words. We tend to think of working with the hands, of building something physical, as low skills for those who are less intelligent. This is an extremely counterproductive cultural value. The human brain evolved in close connection with the hand. Many of our earliest survival skills depended on elaborate hand-eye coordination. To this day, a large portion of our brain is devoted to this relationship. When we work with our hands and build something, we learn how to arrange our actions and how to organize our thoughts. In taking anything apart in order to fix it, we learn problem-solving skills that have wider applications.

\*counterproductive 비생산적인 \*\*coordination 협조

- ① roles of eyes in brain evolution
- ② reasons why physical labor is neglected
- ③ factors that influence our process of thinking
- ④ positive effects of using language on brain evolution
- ⑤ close relationship between brain evolution and hand use

66) In tactic/strategy sports for youth, decision making in sport actions should be a major objective. It is very important that in all stages of the process of sport preparation, young athletes can play an active and conscious role in the learning and training. This implies that coaches should focus more on situations that can be stimulating for learning and that can help youth to choose adequate options during sport activities. It also implies that coaches should not always provide youth the answers needed to resolve the problems they face in sport activities. Coaches must be able to objectively define what they want youth to learn in each stage of the training process and to help youth to make the right decisions by formulating the principles and orientations that guide decision-making. This will promote a more effective learning/decision making process.

- ① the analysis of risk factors for young athletes
- ② decisions that coaches have to make in forming their team
- ③ methods of communication between coaches and young athletes
- ④ coaches' roles in developing youths' learning and decision-making
- ⑤ the influence of problem-solving skills on youths' sports performance

